



## CROSSING THE VALLEY OF DEATH

*Finding investors, avoiding the “no” and getting in shape for funding*

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### WHEN

Saturday, May 4th at 5:30pm

### WHERE

Vietnam Silicon Valley

7<sup>th</sup> Floor, 24-26 Ly Thuong Kiet Str., Hoan Kiem Dist, Hanoi

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Come join us for a seminar on how to cross the seed stage funding “Valley of Death” in conjunction with Vietnam Silicon Valley and Hatch Accelerator.

Raising startup funding outside of Silicon Valley is a long-term, time-consuming and often unsuccessful grind. Longtime investor Derek Footer of ExtraVallis will speak about the fundraising Valley of Death that growth stage pre-revenue startups face. He will give tips on how to connect with investors, what to avoid to avoid an investor “no” and how to best present your company. After speaking he will answer any questions.

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5:30-6:00 Reception and networking

6:00-7:00 Presentation, Q&A and networking

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Please RSVP before May 1st  
at Eventbrite (<https://bit.ly/2VMv2gm>) or via email at [events@extravallis.com](mailto:events@extravallis.com)